

GRAITEC Acquires Robobat Polska

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[GRAITEC](#), an international software developer of BIM, CAD and structural analysis solutions across the AEC sector, and global Autodesk Reseller is pleased to announce the acquisition of Robobat Polska, based in Poland. The acquisition was closed on Thursday October 2nd in Krakow (Poland). Financial details have not been disclosed.



The acquisition of an Autodesk Gold partner will reinforce the position of GRAITEC on in the BIM market and strengthen its direct sales network in central Europe. It will also significantly reinforce the Autodesk partnership.

A predominant player on the Polish market and historically focused on AEC* and BIM*, Robobat will continue to sell and support Autodesk BIM solutions including [Advance Steel](#) and [Advance Concrete](#), as well as GRAITEC complementary BIM software and flagship structural analysis software [Advance Design](#). This acquisition will also allow International Robot Structural Analysis users to benefit from the experience of a strong structural analysis specialist operating for more than 25 years in this market.

The Robobat Research and Development team will join the GRAITEC effort in designing and developing innovative software solutions contributing to BIM adoption by construction professionals around the world.

Robobat customers will benefit from the strength of a strong international partner and will be able to access international support in multiple languages, and countries, delivered by an experienced company with over 330 professional employees worldwide. They will also be able to access GRAITEC's range of structural BIM solutions including powerful add-ons that compliment Autodesk technology.

Andrzej Niznik, Robobat Polska CEO comments: *“this is fantastic news for Robobat Polska customers. They will keep getting the best in class service from the Robobat Polska local team, but they will also benefit from the GRAITEC product portfolio extension and from the robustness and resources of an international group“.*

Francis Guillemard, GRAITEC CEO adds: *“the strategy of GRAITEC is to become a global leading BIM provider, combining Autodesk and GRAITEC technologies for delivering real benefits to customers and accelerating BIM adoption around the world. The acquisition of Robobat Polska, leading Autodesk partner in Poland which is the biggest central Europe country, will significantly contribute to achieving this strategy. Robobat and GRAITEC also have a long common history in Europe and I am totally convinced that the synergy between our 2 companies will be extremely positive for customers wanting to benefit from BIM for increasing competitiveness“.*

About Robobat Polska

Founded in 1989, ROBOBAT Polska is devoted to supporting the adoption of BIM by delivering a comprehensive service including software solutions for the design process, project workflow and analysis, to integrated hardware solutions, data management, customized training and engineering project assistance. Robobat Polska is an Autodesk Value Added Reseller with a Gold tier status and has 6 Autodesk recognized specializations in Consulting, Product Support, Structural Engineering, Process Plant, MEP System Engineering and Simulation. The company is an Autodesk Authorized Training Center and member of Autodesk Developer Network with Preferred Industry Partner status in Structural Engineering.

For more information, please visit www.robobat.pl